

CMS Commission Rates - CMS



	MA or MAPD in Puerto Rico	MA or MAPD in CA, NJ	MA or MAPD in CT, DC, PA	MA or MAPD in All Other States	PDP (All states)
Initial Commission	\$312.00	\$567.00	\$511.00	\$455.00	\$72.00 paid first month
Renewal Rate Commission	\$13.00 pmpm (\$156.00 annually)	\$23.66 pmpm (\$284.00 annually)	\$21.33 pmpm (\$256.00 annually)	\$19.00 pmpm (\$228.00 annually)	\$36.00 paid annually

pmpm = per member per month

What is your goal?

How many policies do you need to sell to achieve that goal?